

EWS



INTRODUCTION

The FWS Group of Companies was founded in 1953 with humble beginnings in the home renovation business and later evolved to provide commercial construction services. In the early 1980s, industrial construction opportunities in the Agri-Business sector led FWS to adopt an innovative design-build (DB) approach to deliver complete project development solutions to clients. Through growth, integration and diversification into new markets, FWS now consists of services specializing in the planning, design, engineering and construction and maintenance of industrial projects, catering to the needs of many different industries.





ABOUT FWS

WHAT WE DO

From concept to completion and beyond, FWS manages all processes in-house, including project planning, design, engineering, procurement, project management, construction, commissioning, and maintenance.

We call this providing In-to-End Solutions.

FWS possesses a unique expertise rooted in decades of industrial construction leadership. We deliver to an industry-spanning and global customer base, and we appreciate the complexities of and need to optimize for customers' required outcomes.

And in keeping sight of our heritage as a small general contractor, we always build in safety, sustainability, and the concepts of good corporate citizenship: economic, social, and environmental responsibility.

Our solutions go beyond initial execution and stay on for the lifespan of your project.

VERTICAL INTEGRATION

At FWS, we believe in a collective perspective where each of our business elements informs and elevates the others to produce a superior outcome.

We stand out as leaders in integrated project design, facility construction and maintenance because we model vertical integration in all aspects of our projects. By integrating delivery of all key services from in-house, we exemplify our reputation as a company that delivers projects designed for constructability, that are not over-engineered, and that offer customers a superior ROI.

Whether we are providing award-winning design/engineering or construction/build services, continued maintenance or other applications, we always deliver the benefits of vertical integration.



THE FWS BRAND

The FWS brand involves commitment to safety, quality, the community, the environment and the people who work tirelessly contributing to the organization's success. It's about being an "Employer of Choice" — attracting and retaining the best employees to provide clients with unparalleled levels of service. Our brand is about building relationships with clients to fully understand and generate creative solutions for their business challenges. The stability that stems from years of successful operations lends security and inspires confidence in FWS' ability to deliver projects that will allow clients to excel in their initiatives.

OWNERSHIP STRUCTURE

FWS is a private employee-owned organization. Staff are given the opportunity to participate in an Employee Share Ownership Plan, thereby enhancing their engagement on all undertakings. Company management is assured by an Executive Management Team with strategic oversight, provided by an eight-member Board of Directors comprised of four independent and four significant shareholder representatives.

“*Part of being a great company is being a responsible corporate citizen. At FWS, this means honouring our mission, vision and values by making sound business decisions for present stakeholders without compromising the interests of future generations.*”

Brent Clegg

President & Chief Executive Officer



VALUE PROPOSITION

CREATE A BETTER EXPERIENCE

FWS takes care of every aspect of a project. Customers can rely on a collaborative approach that is thorough and efficient. From concept to completion, we are committed to safety, quality, lean construction, and our environment. Our promise of value-added, in-to-end service underlines our commitment to excellence in our clients' project development, construction and ongoing service.

Though FWS customers span the globe and the spectrum of industrial sectors, they come to us from a common place: they trust FWS to bring their projects to life.

FREE OF STRESS

FWS anticipates all the scenarios — including the unforeseen — providing clients with the certainty that their projects will be completed on time and on budget. With decades of in-house expertise in design, construction and maintenance, clients can rest assured their project will be executed with safety and quality at its core, delivering a solid ROI for years to come.

INTEGRATED APPROACH

INTEGRATED DB EXCELLENCE

FWS' DB approach originated with simple engagement of third-party design/engineering professionals — the route that most design-builders still follow today. We've since evolved to encompass an internally engaged design/engineering team to lead the project development process — allowing us to provide an Integrated Design-Build model. This innovative approach allows for collaboration between all internal resources and increases the efficiency of the process by allowing phases of design/engineering to overlap with construction, shortening project time frames. As an added benefit, risk is mitigated through the single source accountability of FWS managing all project resources.

CLIENT COLLABORATION

The Integrated Design-Build approach allows the client and FWS to develop a unified team. We believe it is important for our clients to share their input in the project development process; dealing with a single organization simplifies collaboration. Clients can be as involved or as removed from the process as they want to suit their company's unique needs.

“ *There are a lot of challenges to build in this environment, so you need a very collaborative approach to make it successful.* ”

Brian Olson

Vice-President, Transportation
Richardson International Limited
Richardson Vancouver Terminal, Vancouver, BC





SAFETY

A CULTURE OF SAFETY

At FWS, safety takes precedence over expediency, and is interwoven in every aspect of the business. Our pursuit of hazard and injury elimination, a safety culture that drives positive morale, and an industry reputation that is envied by our peers is what sets FWS apart.

“ *FWS is committed to an environment where Everybody Goes Home Safe* ”

ENVIRONMENT

COMMITMENT

As one of our guiding principles and a key component of our Corporate Social Responsibility, FWS is committed to operating in an environmentally sustainable manner. As a component of our Health, Safety & Environment Program, the Environmental Protection Program is applied across the organization to conduct business in compliance with applicable regulatory and other environmental requirements. It also provides the management framework to exercise responsible use and protection of the environment through conservation and sustainable practices.

“ *We ensure environmental protection requirements are identified during engineering, design and construction* ”



QUALITY

QUALITY IS OUR LEGACY

Quality Management at FWS is not about inspecting work already done. Quality is about proper preparation, following procedures and applying best practices in all facets of our business. Our quality management system is based on ISO 9001 principles and we continuously improve it through our Quality2 initiative, holding ourselves to the highest standards. Through quality, we ensure our clients benefit from increased facility lifespan to ultimately provide customers with uninterrupted service.

“ *Quality is our legacy. It's what we leave behind* ”



LEAN

LEAN PLANNING & CONSTRUCTION

FWS is committed to Lean Planning & Construction Principles and Continuous Improvement Practices to increase productivity and efficiency at all levels of the organization. By focusing on removing waste from our processes and improving work flow reliability, we provide maximized value to our clients while delivering projects on time and on budget. We are truly a leader in Lean Construction with committed company leadership, highly trained staff and multiple specialists on our team holding their Lean Certification.

“ *By focusing on continuous improvement, we provide maximized value to our clients* ”

MISSION, VISION AND VALUES

OUR MISSION:

To create and service the best industrial facilities in the world

OUR VISION:

To be a global leader in industrial project development and maintenance services

OUR VALUES: "THE FWS WAY"

Fundamental, non-negotiable principles that constitute "The FWS Way":

- Safety First
- Honesty and Integrity
- Customer Focus
- Quality and Continuous Improvement
- Creative Solutions
- Corporate Social Responsibility
- Entrepreneurial Spirit
- Employee Empowerment

TRUTH AND RECONCILIATION

The FWS Group of Companies (FWS) recognizes the rights of Canada's Indigenous Peoples as outlined by the Truth and Reconciliation Committee.

FWS envisions a future when reconciliation is embedded in all aspects of its business and is committed to building strong and meaningful relationships with Indigenous Peoples of Canada based on trust, transparency and mutual respect. We believe that engaging with Indigenous Peoples will lead to sound business decisions for present and future generations.

We strive to promote an inclusive corporate culture by leading by example - we're developing and implementing practices that are driven by policy to support and uplift a diverse workforce.

CONTRACTING STRATEGIES

As a multifaceted organization, FWS possesses the resources required to tackle construction projects ranging into the hundreds of millions of dollars. These projects can be a risky undertaking without proper risk mitigation, which is why FWS prides itself on offering a suite of contractual options designed to effectively balance a client's appetite for risk and desire to manage cost. Our contracts are structured to meet our client's expectations with transparent fee levels reflecting associated risk.

To find out which option best fits your business, contact us at: 1-800-553-0007

One of our Business Development representatives will be pleased to provide you with further information on our various contracting strategies.



FWS



We are happy to announce that we are taking steps towards sustainability by reducing our carbon footprint. As part of this effort, we kindly ask you to scan our QR code to access our brochures. Thank you for your cooperation in our mission towards a greener future.

Visit
[FWSgroup.com](https://www.fws-group.com)
to learn more.